

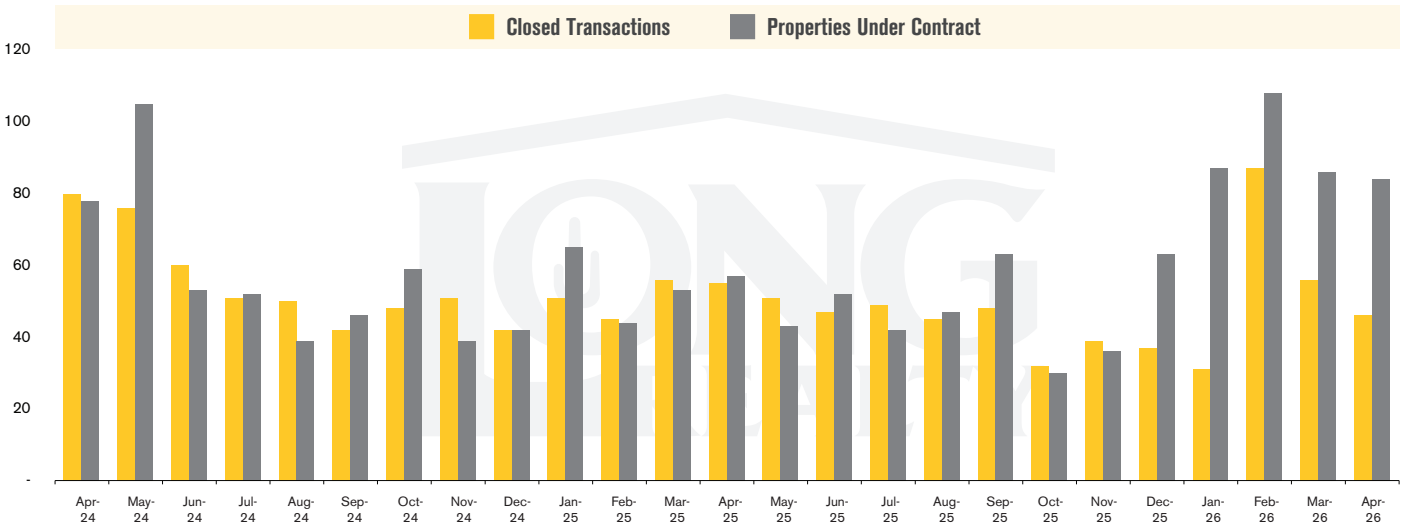
THE LAND REPORT



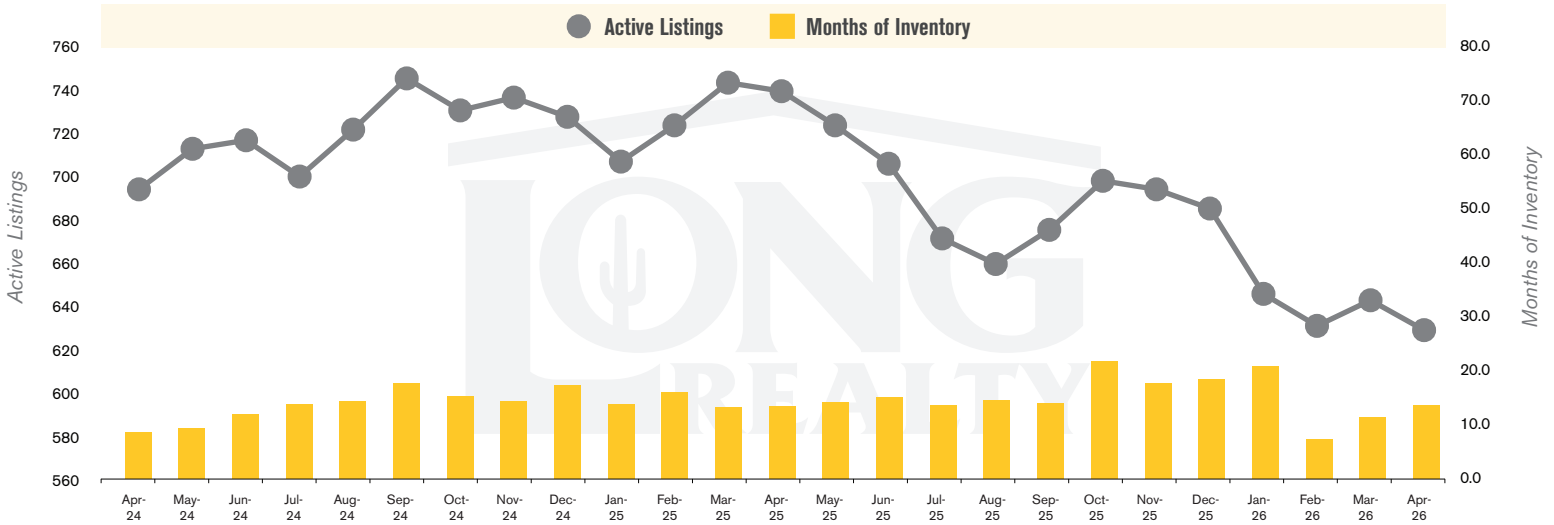
TUCSON | MAY 2026

In the Tucson Lot and Land market, April 2026 active inventory was 630, a 15% decrease from April 2025. There were 46 closings in April 2026, a 16% decrease from April 2025. Year-to-date 2026 there were 220 closings, a 6% increase from year-to-date 2025. Months of Inventory was 13.7, up from 13.5 in April 2025. Median price of sold lots was \$139,717 for the month of April 2026, up 21% from April 2025. The Tucson Lot and Land area had 84 new properties under contract in April 2026, up 47% from April 2025.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT TUCSON LAND



ACTIVE LISTINGS AND MONTHS OF INVENTORY TUCSON LAND



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Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using TrendGraphix software. All data obtained 05/05/2026 is believed to be reliable, but not guaranteed.

THE LAND REPORT

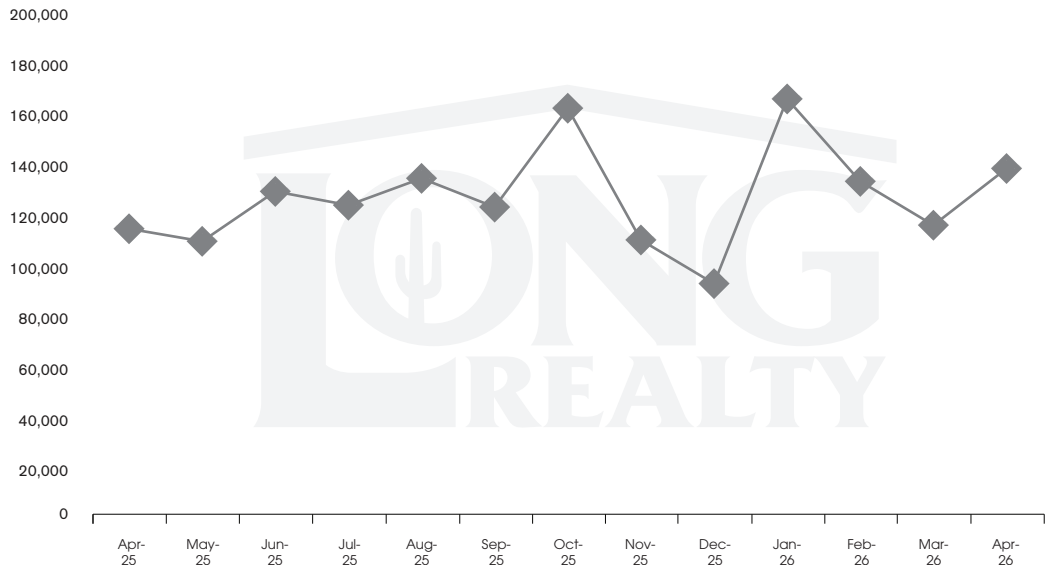
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MEDIAN SOLD PRICE

TUCSON LAND

On average, homes sold this % of original list price.	
Apr 2025	Apr 2026
80.4%	91.2%

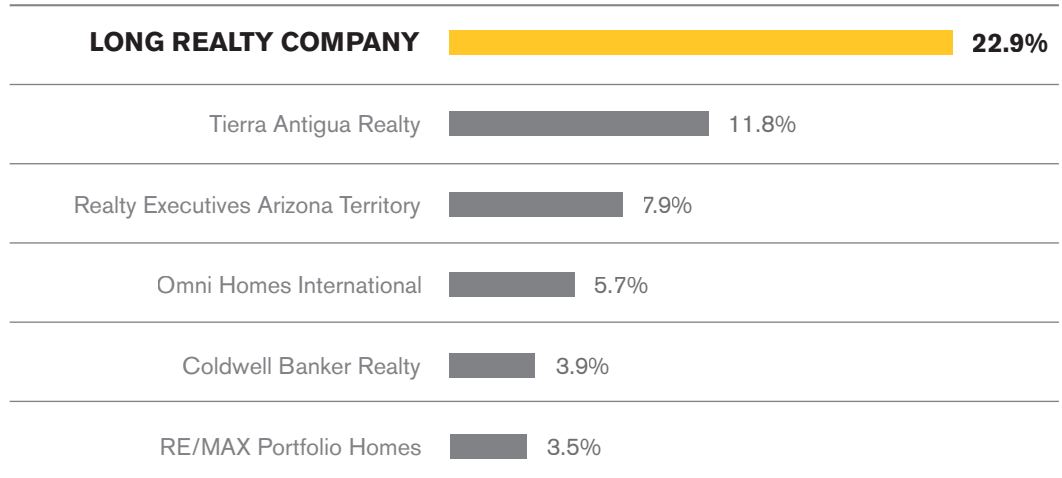


MARKET SHARE

TUCSON LAND

Long Realty leads the market in successful real estate sales.

Data Obtained 05/05/2026 from MLSSAZ using TrendGraphix software for all closed residential sales volume between 05/01/2025 – 04/30/2026 rounded to the nearest tenth of one percent and deemed to be correct.



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THE LAND REPORT

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MARKET CONDITIONS BY PRICE BAND TUCSON LAND

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26			
\$1 - 49,999	70	6	11	3	10	9	6	11.7	8.2	Slightly Buyer
\$50,000 - 74,999	45	7	7	3	11	10	8	5.6	4.7	Slightly Seller
\$75,000 - 99,999	72	6	5	5	13	6	7	10.3	9.0	Buyer
\$100,000 - 124,999	38	7	5	3	9	7	5	7.6	5.3	Balanced
\$125,000 - 149,999	49	4	3	2	20	4	5	9.8	5.2	Balanced
\$150,000 - 174,999	50	3	2	2	4	5	3	16.7	10.9	Buyer
\$175,000 - 199,999	39	1	1	2	2	2	0	n/a	33.8	Buyer
\$200,000 - 224,999	23	1	1	2	5	4	3	7.7	6.0	Balanced
\$225,000 - 249,999	31	0	1	1	2	4	1	31.0	12.9	Buyer
\$250,000 - 274,999	15	1	1	3	1	0	3	5.0	13.3	Buyer
\$275,000 - 299,999	25	0	0	0	1	2	0	n/a	23.7	Buyer
\$300,000 - 349,999	24	0	0	0	3	1	1	24.0	13.8	Buyer
\$350,000 - 399,999	39	1	0	1	2	1	1	39.0	28.8	Buyer
\$400,000 - 499,999	26	2	0	2	1	0	2	13.0	27.0	Buyer
\$500,000 - 599,999	20	0	0	0	2	0	0	n/a	29.5	Buyer
\$600,000 - 699,999	8	0	0	0	0	0	1	8.0	27.0	Buyer
\$700,000 - 799,999	9	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	10	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	8	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	29	0	0	2	1	1	0	n/a	42.5	Buyer
TOTAL	630	39	37	31	87	56	46	13.7	10.1	Buyer



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Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 05/05/2026. 3 month trend in months of inventory is the average of closed sales and active listing data from 02/01/2026-04/30/2026. Information is believed to be reliable, but not guaranteed.