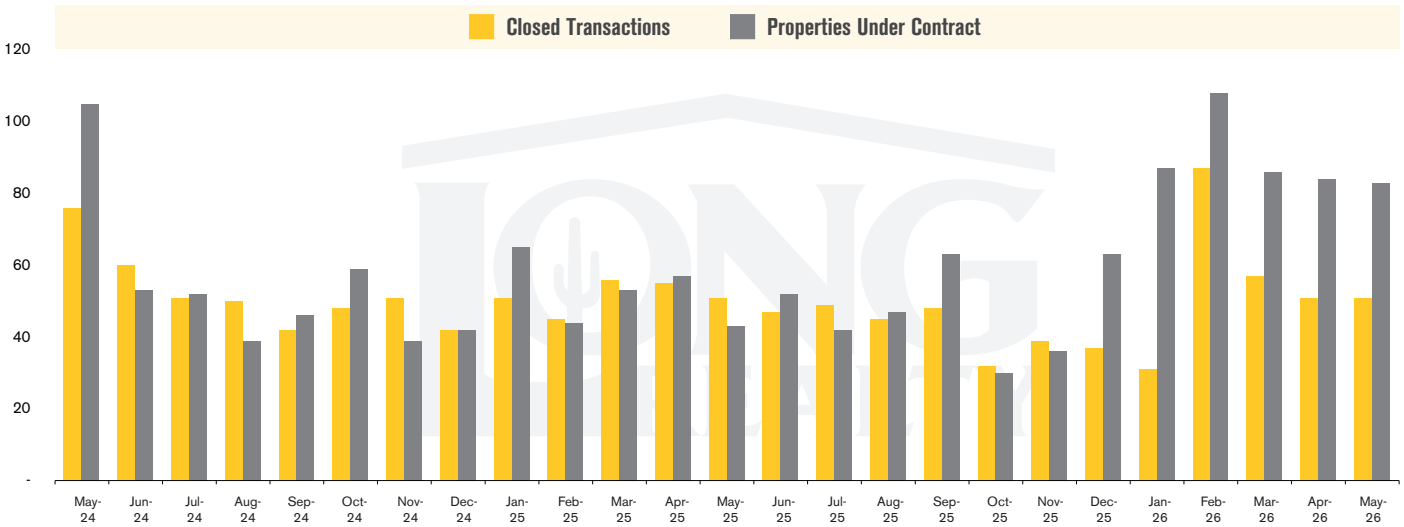


# THE LAND REPORT

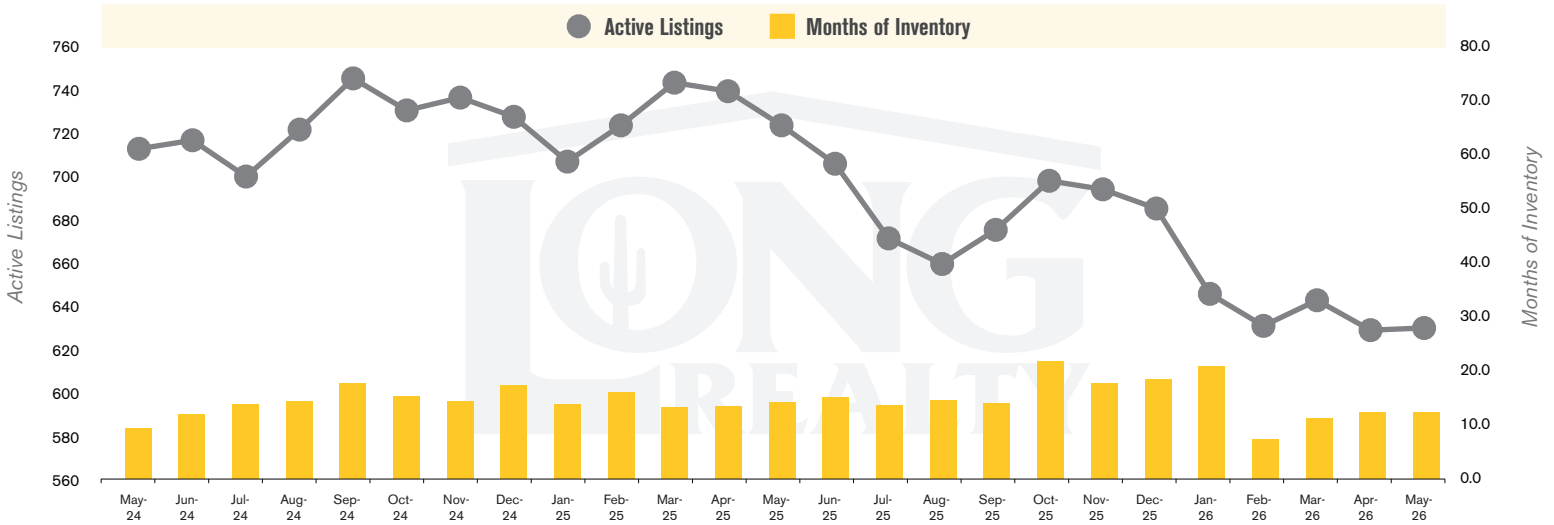
TUCSON | JUNE 2026

In the Tucson Lot and Land market, May 2026 active inventory was 631, a 13% decrease from May 2025. There were 51 closings in May 2026, virtually unchanged from May 2025. Year-to-date 2026 there were 277 closings, a 7% increase from year-to-date 2025. Months of Inventory was 12.4, down from 14.2 in May 2025. Median price of sold lots was \$142,172 for the month of May 2026, up 29% from May 2025. The Tucson Lot and Land area had 83 new properties under contract in May 2026, up 93% from May 2025.

## CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT TUCSON LAND



## ACTIVE LISTINGS AND MONTHS OF INVENTORY TUCSON LAND



Properties under contract and Home Sales data is based on information obtained from the MLSAZ using TrendGraphix software. All data obtained 06/05/2026 is believed to be reliable, but not guaranteed.

# THE LAND REPORT

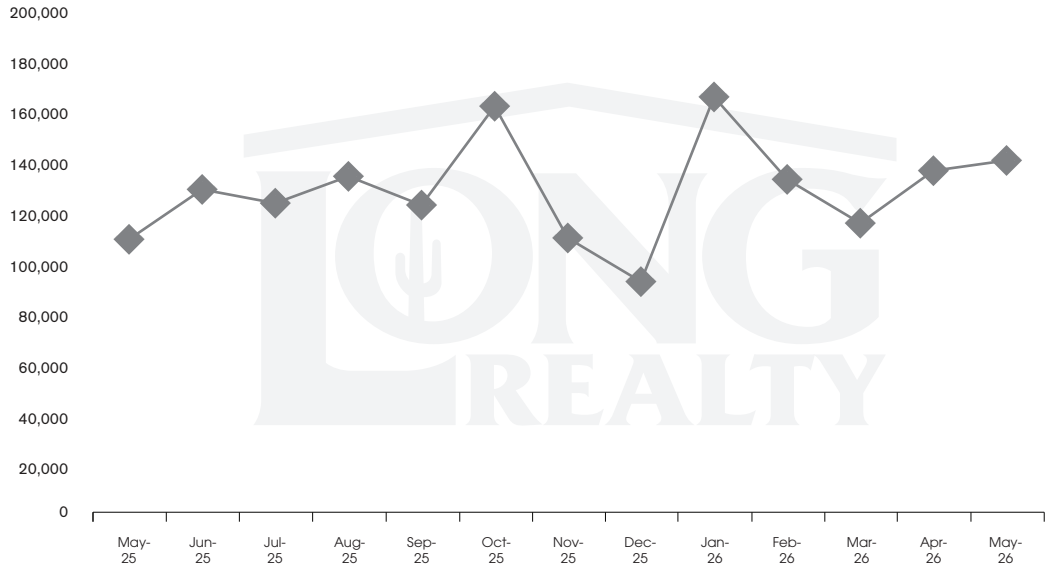
TUCSON | JUNE 2026

## MEDIAN SOLD PRICE

TUCSON LAND

On average, homes sold this % of original list price.

| May 2025 | May 2026 |
|----------|----------|
| 88.9%    | 84.7%    |



## MARKET SHARE

TUCSON LAND

Long Realty leads the market in successful real estate sales.

Data Obtained 06/05/2026 from MLSSAZ using TrendGraphix software for all closed residential sales volume between 06/01/2025 – 05/31/2026 rounded to the nearest tenth of one percent and deemed to be correct.

**LONG REALTY COMPANY** 23.9%

Tierra Antigua Realty 12.1%

Realty Executives Arizona Territory 8.0%

Omni Homes International 5.4%

Coldwell Banker Realty 3.7%

RE/MAX Portfolio Homes 3.5%

# THE LAND REPORT

TUCSON | JUNE 2026

## MARKET CONDITIONS BY PRICE BAND TUCSON LAND

|                        | Active Listings | Last 6 Months Closed Sales |           |           |           |           |           | Current Months of Inventory | Last 3 Month Trend Months of Inventory | Market Conditions |
|------------------------|-----------------|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------------------------|--|-------------------|
|                        |                 | Dec-25                     | Jan-26    | Feb-26    | Mar-26    | Apr-26    | May-26    |                             |  |                   |
| \$1 - 49,999           | 66              | 11                         | 3         | 10        | 9         | 6         | 8         | 8.3                         | 9.0                                    | Buyer             |
| \$50,000 - 74,999      | 46              | 7                          | 3         | 11        | 10        | 11        | 7         | 6.6                         | 4.8                                    | Slightly Seller   |
| \$75,000 - 99,999      | 76              | 5                          | 5         | 13        | 6         | 8         | 8         | 9.5                         | 10.5                                   | Buyer             |
| \$100,000 - 124,999    | 33              | 5                          | 3         | 9         | 7         | 5         | 5         | 6.6                         | 6.4                                    | Balanced          |
| \$125,000 - 149,999    | 48              | 3                          | 2         | 20        | 4         | 5         | 3         | 16.0                        | 12.1                                   | Buyer             |
| \$150,000 - 174,999    | 48              | 2                          | 2         | 4         | 5         | 3         | 7         | 6.9                         | 9.8                                    | Buyer             |
| \$175,000 - 199,999    | 40              | 1                          | 2         | 2         | 2         | 1         | 5         | 8.0                         | 15.9                                   | Buyer             |
| \$200,000 - 224,999    | 24              | 1                          | 2         | 5         | 4         | 3         | 1         | 24.0                        | 8.6                                    | Buyer             |
| \$225,000 - 249,999    | 30              | 1                          | 1         | 2         | 5         | 1         | 0         | n/a                         | 15.2                                   | Buyer             |
| \$250,000 - 274,999    | 15              | 1                          | 3         | 1         | 0         | 3         | 1         | 15.0                        | 11.8                                   | Buyer             |
| \$275,000 - 299,999    | 26              | 0                          | 0         | 1         | 2         | 0         | 1         | 26.0                        | 24.7                                   | Buyer             |
| \$300,000 - 349,999    | 25              | 0                          | 0         | 3         | 1         | 1         | 1         | 25.0                        | 23.0                                   | Buyer             |
| \$350,000 - 399,999    | 39              | 0                          | 1         | 2         | 1         | 1         | 0         | n/a                         | 59.5                                   | Buyer             |
| \$400,000 - 499,999    | 29              | 0                          | 2         | 1         | 0         | 2         | 2         | 14.5                        | 21.0                                   | Buyer             |
| \$500,000 - 599,999    | 21              | 0                          | 0         | 2         | 0         | 0         | 2         | 10.5                        | 30.0                                   | Buyer             |
| \$600,000 - 699,999    | 10              | 0                          | 0         | 0         | 0         | 1         | 0         | n/a                         | 27.0                                   | Buyer             |
| \$700,000 - 799,999    | 8               | 0                          | 0         | 0         | 0         | 0         | 0         | n/a                         | n/a                                    | n/a               |
| \$800,000 - 899,999    | 7               | 0                          | 0         | 0         | 0         | 0         | 0         | n/a                         | n/a                                    | n/a               |
| \$900,000 - 999,999    | 8               | 0                          | 0         | 0         | 0         | 0         | 0         | n/a                         | n/a                                    | n/a               |
| \$1,000,000 - and over | 32              | 0                          | 2         | 1         | 1         | 0         | 0         | n/a                         | 89.0                                   | Buyer             |
| <b>TOTAL</b>           | <b>631</b>      | <b>37</b>                  | <b>31</b> | <b>87</b> | <b>57</b> | <b>51</b> | <b>51</b> | <b>12.4</b>                 | <b>12.0</b>                            | <b>Buyer</b>      |



Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 06/05/2026. 3 month trend in months of inventory is the average of closed sales and active listing data from 03/01/2026-05/31/2026. Information is believed to be reliable, but not guaranteed.