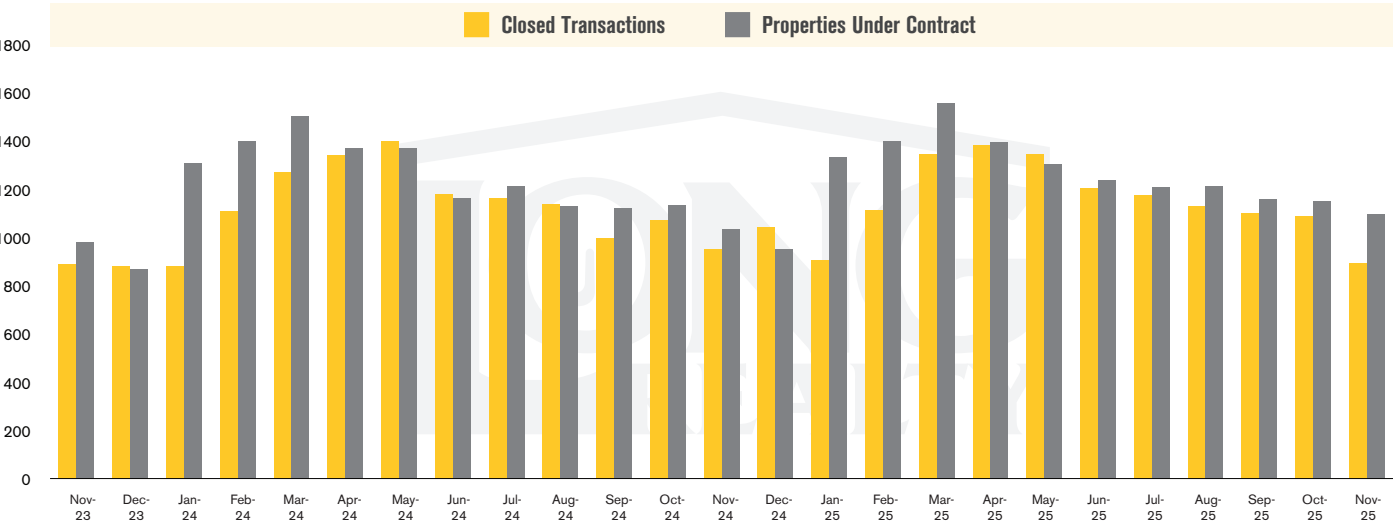


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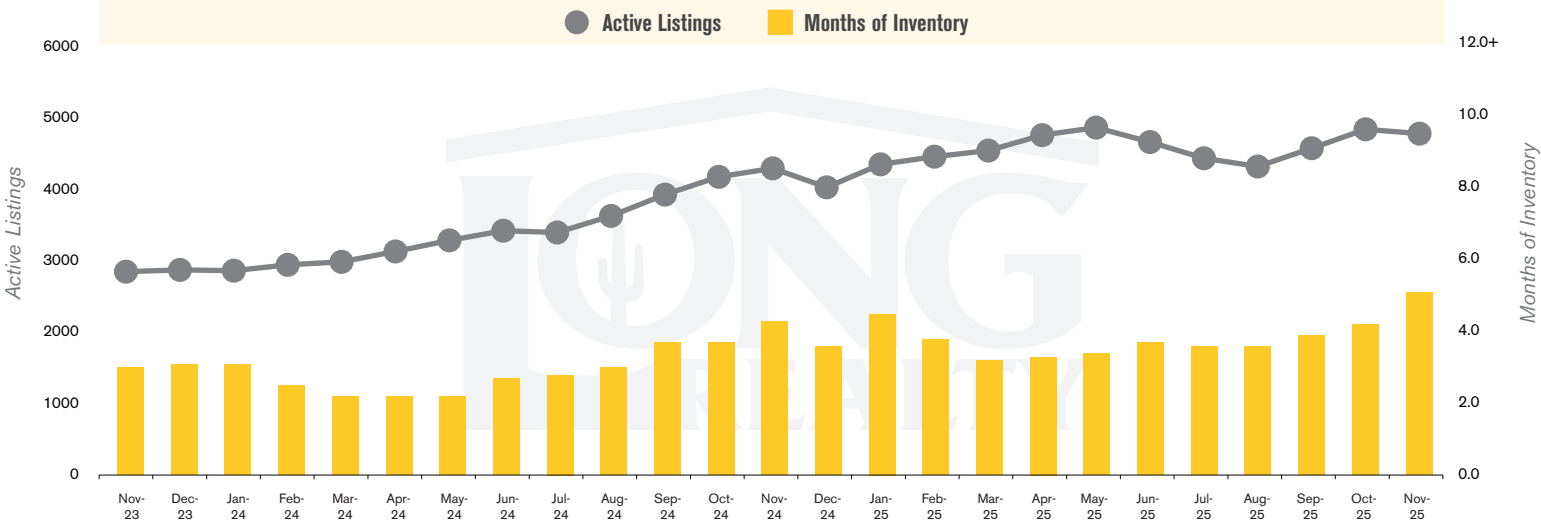
GREATER TUCSON MAIN MARKET | NOVEMBER 2025

In the Tucson Main Market area, November 2025 active inventory was 4,810, an 11% increase from November 2024. There were 950 closings in November 2025, a 6% decrease from November 2024. Year-to-date 2025 there were 13,507 closings, a 2% increase from year-to-date 2024. Months of Inventory was 5.1, up from 4.3 in November 2024. Median price of sold homes was \$399,518 for the month of November 2025, up 3% from November 2024. The Tucson Main Market area had 1,169 new properties under contract in November 2025, up 6% from November 2024.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT GREATER TUCSON MAIN MARKET



ACTIVE LISTINGS AND MONTHS OF INVENTORY GREATER TUCSON MAIN MARKET



Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using TrendGraphix software. All data obtained 12/08/2025 is believed to be reliable, but not guaranteed.

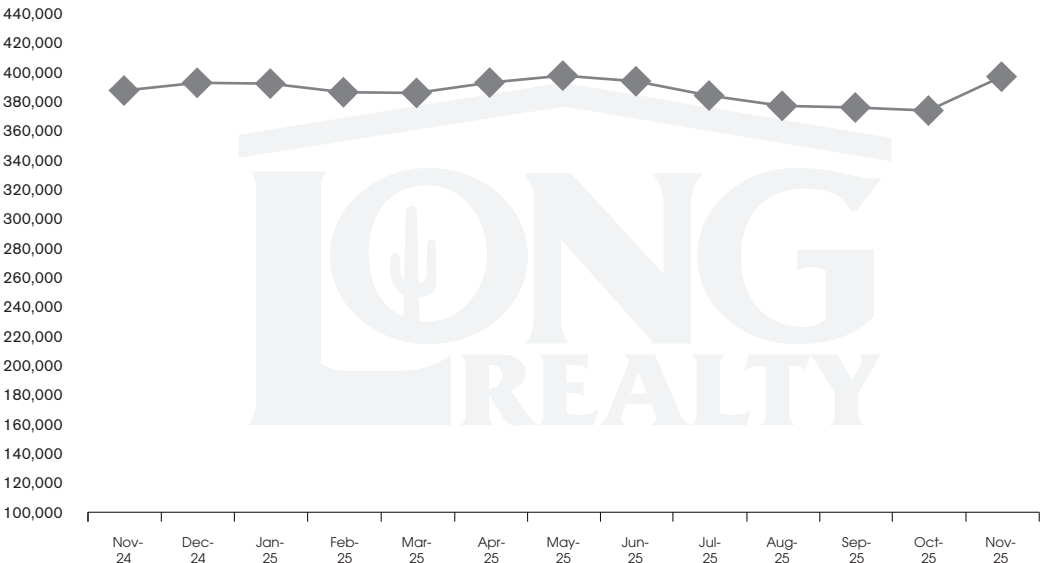
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GREATER TUCSON MAIN MARKET | NOVEMBER 2025

MEDIAN SOLD PRICE

GREATER TUCSON
MAIN MARKET

On average, homes sold this % of original list price.	
Nov 2024	Nov 2025
95.2%	95.1%

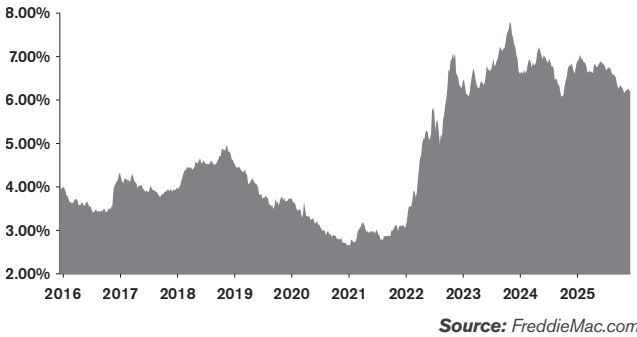


MONTHLY PAYMENT ON A MEDIAN PRICED HOME GREATER TUCSON MAIN MARKET

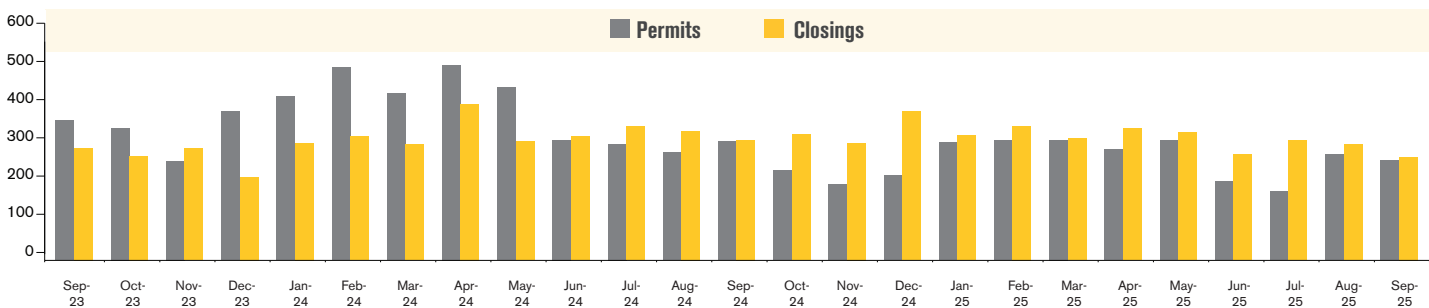
Year	Median Price	Int. Rate	MO. Payment
2006	\$220,000	6.140%	\$1,271.93
2024	\$389,954	6.800%	\$2,415.10
2025	\$399,518	6.230%	\$2,331.97

Residential median sales prices. Monthly payments are based on a 5% down payment on a median priced home.

30 YEAR FIXED MORTGAGE RATE



NEW HOME PERMITS AND CLOSINGS GREATER TUCSON MAIN MARKET



Source: RLBrownReports/Bright Future Real Estate Research

For October 2025, new home permits were **down 16%** and new home closings were **down 14%** from October 2024.

These statistics are based on information obtained from MLSSAZ and using TrendGraphix software on 12/08/2025. Information is believed to be reliable, but not guaranteed.

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GREATER TUCSON MAIN MARKET | NOVEMBER 2025

MARKET CONDITIONS BY PRICE BAND GREATER TUCSON MAIN MARKET

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25			
\$1 - 49,999	15	0	5	0	1	2	2	7.5	8.6	Buyer
\$50,000 - 74,999	11	1	6	0	4	4	2	5.5	2.4	Seller
\$75,000 - 99,999	30	9	7	5	8	8	5	6.0	4.5	Slightly Seller
\$100,000 - 124,999	50	9	12	15	14	10	9	5.6	3.9	Seller
\$125,000 - 149,999	77	7	20	20	16	14	16	4.8	4.1	Slightly Seller
\$150,000 - 174,999	61	20	18	16	17	19	18	3.4	3.5	Seller
\$175,000 - 199,999	79	18	23	32	22	21	19	4.2	3.8	Seller
\$200,000 - 224,999	95	31	41	43	36	31	22	4.3	2.8	Seller
\$225,000 - 249,999	172	49	52	45	49	55	36	4.8	3.5	Seller
\$250,000 - 274,999	219	65	66	63	52	64	56	3.9	3.8	Seller
\$275,000 - 299,999	365	115	88	104	105	94	63	5.8	4.0	Slightly Seller
\$300,000 - 349,999	778	246	230	257	227	229	200	3.9	3.6	Seller
\$350,000 - 399,999	692	189	208	181	193	182	119	5.8	4.2	Slightly Seller
\$400,000 - 499,999	834	214	196	164	171	173	138	6.0	5.1	Balanced
\$500,000 - 599,999	409	115	87	91	98	95	78	5.2	4.7	Slightly Seller
\$600,000 - 699,999	255	60	63	60	54	51	56	4.6	4.9	Slightly Seller
\$700,000 - 799,999	162	47	43	40	30	35	26	6.2	5.3	Balanced
\$800,000 - 899,999	96	19	20	30	22	20	19	5.1	4.9	Slightly Seller
\$900,000 - 999,999	88	17	9	10	15	14	11	8.0	6.0	Balanced
\$1,000,000 - and over	322	54	64	29	39	37	55	5.9	7.1	Slightly Buyer
TOTAL	4,810	1,285	1,258	1,205	1,173	1,158	950	5.1	4.4	Slightly Seller



Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 12/08/2025. 3 month trend in months of inventory is the average of closed sales and active listing data from 09/01/2025-11/30/2025. Information is believed to be reliable, but not guaranteed.

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GREATER TUCSON MAIN MARKET | NOVEMBER 2025

MARKET SHARE

GREATER TUCSON MAIN MARKET

Long Realty leads the market in successful real estate sales.

Data Obtained 12/08/2025 from MLSSAZ using TrendGraphix software for all closed residential sales volume between 12/01/2024 – 11/30/2025 rounded to the nearest tenth of one percent and deemed to be correct.

LONG REALTY COMPANY

22.1%

Tierra Antigua Realty

13.2%

Realty Executives Arizona Territory

8.2%

Coldwell Banker Realty

6.4%

Keller Williams Southern Arizona

5.2%

Omni Homes International

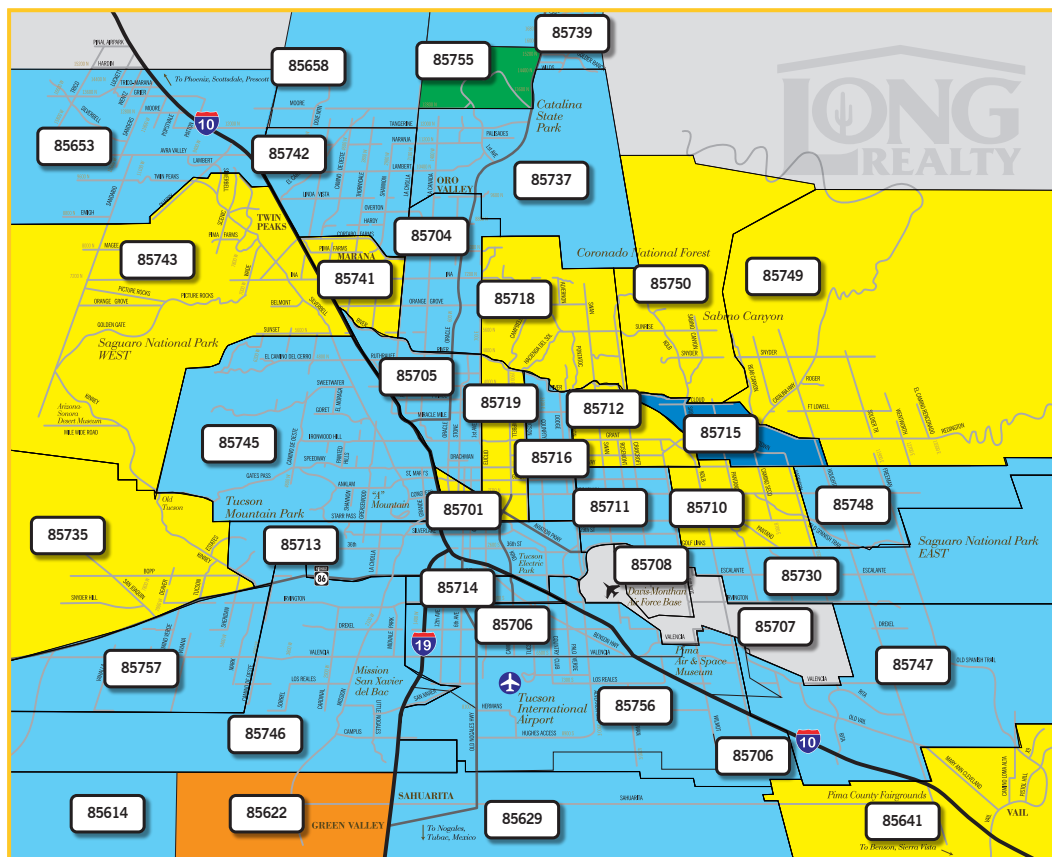
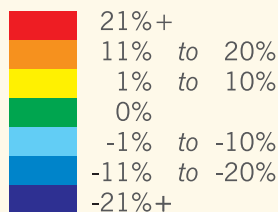
4.1%

CHANGE IN MEDIAN SALES PRICE BY ZIP CODE

SEP 2024-NOV 2024 TO
SEP 2025-NOV 2025

Real Estate remains very localized and market conditions can vary greatly by not only geographic area but also by price range.

Percentage of Change



PLEASE FEEL FREE TO CONTACT ME FOR A MORE IN-DEPTH ANALYSIS.

This heat map represents the percentage of change in Tucson metro median sales prices from September 2024-November 2024 to September 2025-November 2025 by zip code. These statistics are based on information obtained from the MLSSAZ on 12/08/2025. Information is believed to be reliable, but not guaranteed.