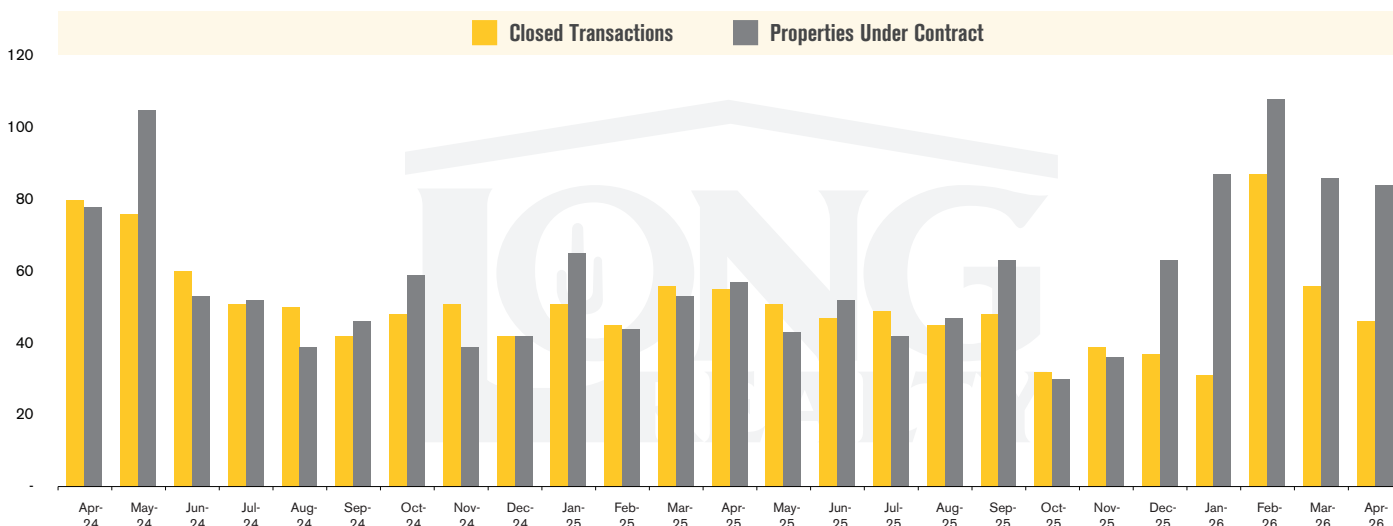


THE LAND REPORT

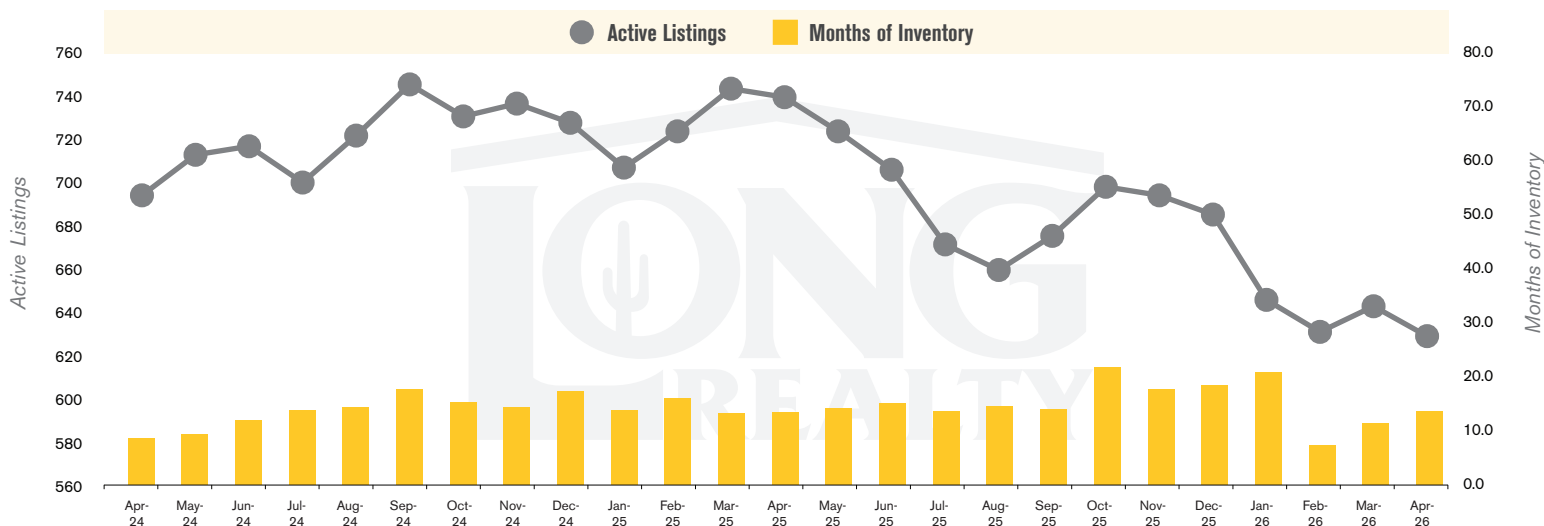
TUCSON | MAY 2026

In the Tucson Lot and Land market, April 2026 active inventory was 630, a 15% decrease from April 2025. There were 46 closings in April 2026, a 16% decrease from April 2025. Year-to-date 2026 there were 220 closings, a 6% increase from year-to-date 2025. Months of Inventory was 13.7, up from 13.5 in April 2025. Median price of sold lots was \$139,717 for the month of April 2026, up 21% from April 2025. The Tucson Lot and Land area had 84 new properties under contract in April 2026, up 47% from April 2025.

CLOSED SALES AND NEW PROPERTIES UNDER CONTRACT TUCSON LAND



ACTIVE LISTINGS AND MONTHS OF INVENTORY TUCSON LAND



Properties under contract and Home Sales data is based on information obtained from the MLSSAZ using TrendGraphix software.
All data obtained 05/05/2026 is believed to be reliable, but not guaranteed.

THE LAND REPORT

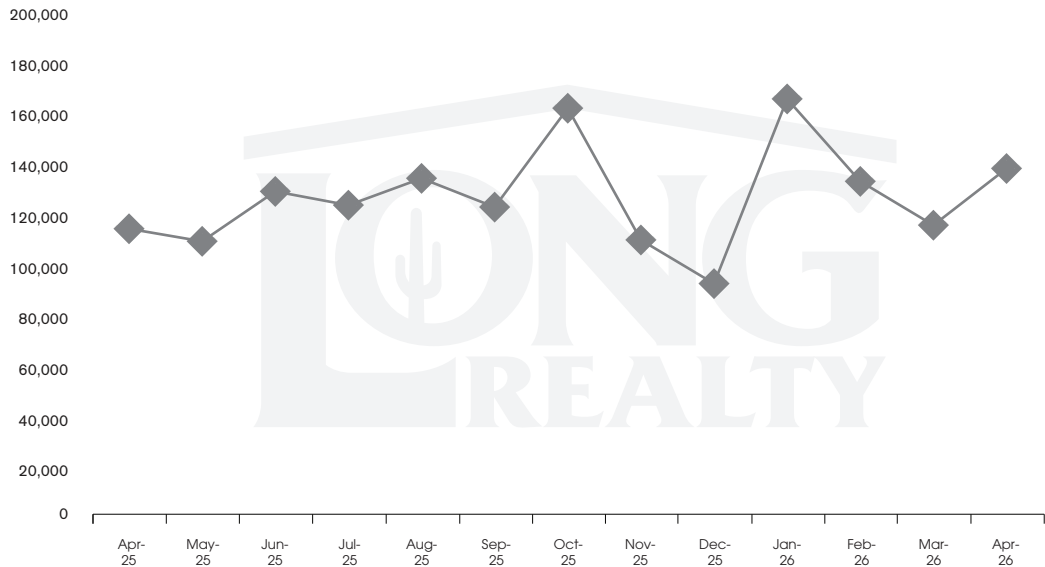
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MEDIAN SOLD PRICE

TUCSON LAND

On average, homes sold this % of original list price.

Apr 2025	Apr 2026
80.4%	91.2%



MARKET SHARE

TUCSON LAND

Long Realty leads the market in successful real estate sales.

Data Obtained 05/05/2026 from MLSSAZ using TrendGraphix software for all closed residential sales volume between 05/01/2025 – 04/30/2026 rounded to the nearest tenth of one percent and deemed to be correct.

LONG REALTY COMPANY	22.9%
Tierra Antigua Realty	11.8%
Realty Executives Arizona Territory	7.9%
Omni Homes International	5.7%
Coldwell Banker Realty	3.9%
RE/MAX Portfolio Homes	3.5%

These statistics are based on information obtained from MLSSAZ and using TrendGraphix software on 05/05/2026. Information is believed to be reliable, but not guaranteed.

THE LAND REPORT

TUCSON | MAY 2026

MARKET CONDITIONS BY PRICE BAND TUCSON LAND

	Active Listings	Last 6 Months Closed Sales						Current Months of Inventory	Last 3 Month Trend Months of Inventory	Market Conditions
		Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26			
\$1 - 49,999	70	6	11	3	10	9	6	11.7	8.2	Slightly Buyer
\$50,000 - 74,999	45	7	7	3	11	10	8	5.6	4.7	Slightly Seller
\$75,000 - 99,999	72	6	5	5	13	6	7	10.3	9.0	Buyer
\$100,000 - 124,999	38	7	5	3	9	7	5	7.6	5.3	Balanced
\$125,000 - 149,999	49	4	3	2	20	4	5	9.8	5.2	Balanced
\$150,000 - 174,999	50	3	2	2	4	5	3	16.7	10.9	Buyer
\$175,000 - 199,999	39	1	1	2	2	2	0	n/a	33.8	Buyer
\$200,000 - 224,999	23	1	1	2	5	4	3	7.7	6.0	Balanced
\$225,000 - 249,999	31	0	1	1	2	4	1	31.0	12.9	Buyer
\$250,000 - 274,999	15	1	1	3	1	0	3	5.0	13.3	Buyer
\$275,000 - 299,999	25	0	0	0	1	2	0	n/a	23.7	Buyer
\$300,000 - 349,999	24	0	0	0	3	1	1	24.0	13.8	Buyer
\$350,000 - 399,999	39	1	0	1	2	1	1	39.0	28.8	Buyer
\$400,000 - 499,999	26	2	0	2	1	0	2	13.0	27.0	Buyer
\$500,000 - 599,999	20	0	0	0	2	0	0	n/a	29.5	Buyer
\$600,000 - 699,999	8	0	0	0	0	0	1	8.0	27.0	Buyer
\$700,000 - 799,999	9	0	0	0	0	0	0	n/a	n/a	n/a
\$800,000 - 899,999	10	0	0	0	0	0	0	n/a	n/a	n/a
\$900,000 - 999,999	8	0	0	0	0	0	0	n/a	n/a	n/a
\$1,000,000 - and over	29	0	0	2	1	1	0	n/a	42.5	Buyer
TOTAL	630	39	37	31	87	56	46	13.7	10.1	Buyer

				
Seller's Market	Slight Seller's Market	Balanced Market	Slight Buyer's Market	Buyer's Market

Statistics based on information obtained from MLSSAZ and using TrendGraphix software on 05/05/2026. 3 month trend in months of inventory is the average of closed sales and active listing data from 02/01/2026-04/30/2026. Information is believed to be reliable, but not guaranteed.